



Please be our guest at  
**The Centre Club**,  
January 19<sup>th</sup>, 2011 to welcome  
**Mr. Jake Briggs**  
from Buffalo, NY ASME Section

Mr. Briggs will be presenting a detailed insight, tips and resources on how a recruiter like himself operates in locating jobs & finding talents. We will learn how to build an online profile, avoid common mistakes that job seekers make, how to utilize online engineering search engines, the benefits of networking and understanding the local industry markets supply and demand, resume do's & don'ts, interview tips and much more.....

Dress code, no jeans, attendees may be from companies that are hiring. All are welcome!

**Jake's Bio:**

Jake attended and graduated from Mansfield University in Mansfield, PA May of 2003 with a B.S. in Business Administration, emphasis in Marketing.

Shortly after graduation Jake located an entry-level position with nationally recognized Penske Truck Leasing in the Binghamton, NY area. After spending 2.5 years with PTL in Binghamton, he was promoted to an Outside Sales Representative position in Buffalo, NY to help grow the rental and leasing sales in the Western New York (WNY) Market.

In 2006 Jake decided to make a career change to discover and learn more about the Staffing & Executive Search Industry as a Direct Hire Recruiter with Fortune 500 company; Manpower, Inc. Less than a year later Jake transitioned in June of 2007 to his current employer, Kelly Engineering Resources.

(Part of U.S. Based Fortune 500 Company, Kelly Services, Inc.).  
As a Search Consultant (Direct Hire), Jake provides contingency search practices to various manufacturing and engineering service companies across the United States.

It is important to be directly involved in the engineering community as Jake has been a member of the American Society of Mechanical Engineers (ASME) since 2008. Recently he has been elected VP and Programs Chair for the ASME Buffalo Section. Jake has also attended and participated in the Leadership Training Conference two years in a row.

Jake also volunteers his time as a member of the Association of Energy Engineers (AEE) and currently in process of helping establish and grow the WNY AEE Chapter.